

## 15 points to check before considering a cellular connectivity partner - [www.edevice.com](http://www.edevice.com)

Standard with eDevice	eDevice	Co. A	Importance
ISO 9001:2008 and ISO 13485:2012 certified for <i>“design, production, marketing of modems, communication equipment and remote patient monitoring equipment. Provision of global network telecommunications and data transmission services”</i> .	✓		Ensures the highest level of quality, which is required for your operations
FDA registered company	✓		Guarantees we understand the business environment you live in
Dual-NOC (Network Operation Centers) designed exclusively for medical devices	✓		If the NOC is used for truck tracking, utility metering, industrial M2M, and alarm systems, your medical devices may be treated with the same low level of reliability as common devices.
Custom Quality Agreements and client audits	✓		This is often necessary when our offering is part of a medical device system
24/7 Service Level Agreement and Support Structure available	✓		Many healthcare organizations require up to 24/7 support and guaranteed response times
Portal transparency – ability to view different carriers within a single portal	✓		If the portal offered by your cellular carrier or MVNO cannot support other carriers, you will need multiple systems for alternate carriers
Roll-out management - portal capabilities designed for device management	✓		Enables seamless medical device roll outs
Portal tools - geo-localization, real-time traffic, and a full set of troubleshooting tools	✓		Provides immediate troubleshooting for deployed medical devices
Dynamic roaming - add roaming agreements when and where necessary	✓		Reduces the complexity for devices distributed internationally
Data pooling - Pooled data for your entire device fleet	✓		Controls service costs and eliminates costly data overages
Dynamic activation - SIM activation occurs automatically, after included test data has been exhausted	✓		Allows flexibility in managing roll out operations that involve a distributed value chain (company → local office / distributor → hospital / clinic / agency → user) and avoids unnecessary billing
Single global SIM & tariff	✓		Commercial and logistical efficiencies for global marketing operations
2 to 5 national carriers in each of our largest countries	✓		Having a single carrier in a major country quickly becomes an operational issue
No hidden fees	✓		Ensure competitor costs include - globally pooled data, activation on first use, access to a large number of roaming partners, logistics and quality management, Single SIM and single tariff and portal designed for medical devices
Logistics management – Available customer logistics including labeling, branding, delivery, and more	✓		This is often required for devices distributed worldwide